



January 22, 2024

President Joseph R. Biden, Jr.
The White House
1600 Pennsylvania Avenue, NW
Washington, D.C. 20500

Dear Mr. President,

We are writing today on behalf of the American consumer to urge you to change course on your current mandate that two out of every three vehicles be battery electrics by 2032.¹ Instead of using government mandates to drive the vehicle market, allow American consumers to maintain choice in the types of vehicles they choose to drive.

While we are not opposed to the electric vehicle marketplace, we do have concerns with federal government mandates that penalize retailers and do not reflect the will of the consumer. Even with deep price cuts, manufacturers' incentives, and generous government funding, federal mandates on electric vehicles are unrealistic. The American customer should be able to decide what technology makes most sense for them, not the federal government.

Mandates aside, we must also ensure we have the necessary infrastructure to support battery electric vehicles, including grid capacity and reliability, charging stations, and domestic electric vehicle battery production. China currently accounts for 70% of global electric vehicle battery production capacity.² Bolstering the domestic critical minerals industry is an essential step to realizing any long-term, responsible electric vehicle battery production. Given China's current action atop the global electric vehicle production, mandating electric vehicle use too quickly can also present a national security risk. Additionally, just this summer, we saw the challenges associated with electric vehicles when your own Secretary of Energy, Secretary Granholm, and her staff got caught in an altercation at a charging station while attempting to reserve one of the limited charging spots for the Secretary's electric vehicle.

There are a number of reasons why consumers are leaving these cars on dealership lots – the cost, the infrastructure required, and the battery content requirements are untenable for today's car buyers. Even if consumers determine over time that battery electric vehicles are appealing,

¹ The United States Government. (2023, December 15). *Fact sheet: Biden-Harris Administration takes action to accelerate America's Clean Transportation Future*. The White House.

² "U.S. Congressional Research Service. Critical Minerals in Electric Vehicle Batteries (R47227; Aug. 29, 2022), by Brandon S. Tracy.

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the reality is that the lack of a strong, domestic marketplace makes electric vehicles prohibitively expensive for the American consumer. While battery electric vehicles are a promising technology, we believe it will take time to develop the marketplace, to address consumer access and concerns, and to build out the necessary infrastructure.

Ultimately, we must continue to maintain consumer choice. Your mandates are unrealistic, costly, and prescriptive solutions that harm American consumers. Therefore, we request you remove your mandate that two out of every three vehicles be electric and instead provide a more realistic approach by allowing the free market to determine the direction and timing for the industry's growth rather than the federal government. Let American consumers decide for themselves.

Sincerely,



Governor Sarah Sanders
State of Arkansas



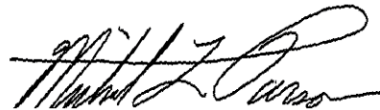
Governor Brad Little
State of Idaho



Governor Kim Reynolds
State of Iowa



Governor Jeff Landry
State of Louisiana



Governor Mike Parson
State of Missouri



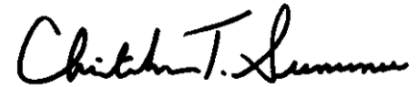
Governor Greg Gianforte
State of Montana



Governor Jim Pillen
State of Nebraska



Governor Joe Lombardo
State of Nevada



Governor Chris Sununu
State of New Hampshire



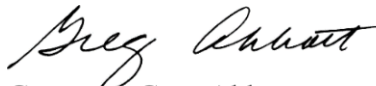
Doug Burgum
State of North Dakota



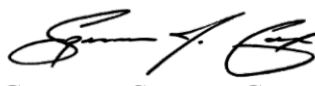
Governor Kevin Stitt
State of Oklahoma



Governor Kristi Noem
State of South Dakota



Governor Greg Abbott
State of Texas



Governor Spencer Cox
State of Utah



Governor Glenn Youngkin
Commonwealth of Virginia



Governor Mark Gordon
State of Wyoming